

FORTRESS VINEYARDS DISTRIBUTORS

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STATE	Name of Distributor	Address	Telephone
N. California	Monterey Bay Cindy Kaster	27 Palma Avenue Watsonville, CA 95076	831-685-9463
S. California	Wine Warehouse South (Sales Rep: Deborah Ellis)	6550 E. Washington Blvd Los Angeles, CA 90040	800-331-2829 323-724-9060 805-331-6222
Fresno Area, California	Stefanelli Distributing (Sales Rep: Deborah Ellis)	1945 W. Yale Avenue Fresno, CA 93705	559-233-7138 805-331-6222
Alaska	The Odom Corporation	240 West 1 st Avenue Anchorage, AL 99501	907-272-8511
Arizona	Southern Wine & Spirits Broker: Aaron Crespin Crawford Malone	2404 S. Wilson St. Tempe, AZ 85282	480-921-8390 505-930-2816
Colorado	Classic Wines (Scott High)	445 Bryant St., Suite 8 Denver, CO 80204	888-825-1360 303-825-1360
Connecticut	Allan S. Goodman (Importer) ----- and Eder Brothers ----- Brokers: Kevin McGill OR: Don Ackerman	180 Goodwin Street East Hartford, CT 06108-1151 ----- 11 Eder Road West Haven, CT 06516 -----	800-842-8603 ----- 203-934-8381 ----- 860-432-5939 617-921-8010
Georgia	Republic Natl. Dist. Co. – Atlanta (Dave Foreman/ Chip Stevens)	1 National Drive Atlanta, GA 30336	800-282-3548
Hawaii	Johnson Brothers of Hawaii	1011 Munu Street Kapolei, Hawaii 96707	808-487-0008

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STATE	Name of Distributor	Address	Telephone
	(Tim Garrad)		
Idaho	Spirit Dist. Company (Craig Stien)	5656 Morris Hill Road Boise, ID 86706	208-378-0550
Illinois	Pure Wine Company (Manou Chahmirzadi)	361 S Frontage Rd Burr Ridge, IL 60527	(630) 655-9190 630-802-6672
Indiana	Monarch Beverage Co.	P.O. Box 438 Indianapolis, IN 46268	317-612-3124
Kentucky	Republic Nat'l Distr Co. KY Broker: Chris Draves Dendor Wine Management	2300 Stanley Gault Parkway Louisville, KY 40223	502-254-8600 610-247-1323
Louisiana	Purveyor of Fine Wines (Chris Hunter) Broker: Tim Rondou Crawford Malone	1040 Magazine Street P.O. Box 30308 New Orleans, LA 70190-0308	504-581-4397 832-640-9463
Maine	Pine State Beverage Broker: Don Ackerman Dendor Wine Management	100 Enterprise Avenue Gardiner, ME 04345	207-622-3741 617-921-8010
Maryland	DOPS Dist. Company Broker: Kevin McGill Dendor Wine Mgmnt	116 Pates Drive Fort Washington, MD 20744-4841	301-839-8650 860-432-5939
Massachusetts	Martignetti Companies Broker: Don Ackerman Dendor Wine Management	975 University Avenue Norwood, MA 02062	781-278-2130 617-921-8010
Michigan	Galaxy Wine Distributors (Sam Kallabat)	Winner Industrial Park 1960-1970 Winner Street Commercce Township, MI 48390	248-669-9820

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STATE	Name of Distributor	Address	Telephone
Minnesota	Paustis & Sons	17300 Medina Road Minneapolis, MN 55447	763-550-9545
	Sales Rep: Manou Chahmirzadi		630-802-6672
Missouri	Major Brands (Roni Jaco/ Clint Young)	550 East 13th Avenue North Kansas City, MO 64116	816-221-1070
Montana	Yellowstone Distributing (Ron Swink)	64 Yellowstone Trail Whitehall, MT 59759	406- 287-7896
Nebraska	Sterling Distributing (Tom Hamburger/ John Combs)	4433 S. 96 th Street Omaha, NE 68127	402-339-2300
Nevada	Southern Wine & Spirits <hr/> Broker in Las Vegas: Marisa Fieros Broker in Reno: Dennis Medina	8400 S Jones Blvd Las Vegas, NV 89139 and 960 United Circle Sparks, NV 89431	702-876-4500
			775-355-4500
			702-281-0061
			775-830-8004
New Jersey	R&R Marketing –South (David Schwartz)	2900 E. State St. Extension Trenton, NJ 08619	609-587-6103
	Broker: Bill Dendor Dendor Wine Management		413-530-8470 (c)
New Mexico	Southern Wine and Spirits Broker: Aaron Crespin	1601 Commercial N.E. Albuquerque, NM 87102	505-930-2816
New York	Lauber Imports	24 Columbia Road Somerville, NJ 08876	908 725-2100
	Broker: Chris Desor Dendor Wine Management		917-715-4571
North Carolina	Empire Distributors (Paul Powell)	5417 Wyoming Avenue Charlotte, NC 28273	704-583-4164

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STATE	Name of Distributor	Address	Telephone
Ohio	Heidelberg Distributing (Mary Horn)	9101 E. Pleasant Valley Road Independence, OH 44131	216-520-2626
Oregon	McClaskey's Wine Distributing	2755 N.W. 31 st Avenue Portland, OR 97210	503-224-3150
Pennsylvania	Capital Wine & Spirits Broker: Christopher Draves Dendor Wine Management	129 Hartman Road Montgomery, PA 17752	267-960-0900 610-644-7620 (w)
South Carolina	Aleph Wines Corp. (Jean-Pierre Chambas)	2640 Shop Road Columbia, S.C. 29209	803- 783-1332
Tennessee	Athens Distributing- Memphis (Russell Horne)	905 James Street Memphis, TN 38106	901-774-8888
Texas	Republic National Distributing Broker: Crawford Malone: In Austin: Chris Lanagan 214-680-8278 In Houston: Tim Rondou 832-640-9463 In No. Texas: Kristin Hamlin 214-981-9491	8045 Northcourt Road, Houston, TX 77040 6511 Tricounty Parkway, San Antonio, TX 78201 (Russell Motz/Kevin Byrne)	800-749-7532 832- 782-1000
Utah	Utah Dept. of ABC Sales Rep: Deborah Ellis	P.O. Box 30408 Salt Lake City, UT 84130	805-331-6222
Vermont	Vermont Wine Merchant (Joerg Klauck)	240 Battery Street Burlington, VT 05401	802-658-6771

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STATE	Name of Distributor	Address	Telephone
Virginia	Republic National Distrib. (Barbara Halm/Bill Handley)	5401 Eubank Road Sandston, VA 23150	804-652-4642
Washington	Unique Wine Co. (Bert Mason/ Scott Murphy)	940 Thomas Ave, SW Renton, WA 98057	425-255-8646
CANADA	Pacific Wine & Spirits (Linda Robinson) U.S.A Contact: Tim Snider	#101 10335-172 Street Edmonton, Alberta	780-435-1850 1-800-841-1104
United Kingdom	Playford Ros, Ltd, Wine Merchants <hr/> Broker: Michael Coveney Hilltop Wines <hr/> U.S.A Contact: Tim Snider	Middle Park Thirsk YO7 3AH <hr/> 22 Hilltop Road Reigate, Surrey RH2 7HL	Tel: 01845 526777 <hr/> 01737 223215 <hr/> 1-800-841-1104